

Expression of Interest

Pre-Qualification of Teaching Institutions

Entrepreneurship Development Programme for Agri-enterprises

Sindh Board of Investment, Government of Sindh invites Expression of Interest from public/private sector teaching institutions for undertaking a hands-on “Entrepreneurship Development Programme (EDP)” for graduate candidates (preferably in agriculture) domiciled in Sindh. The program objectives are to promote growth of on-farm and off-farm agribusinesses and to nurture a culture of agrarian entrepreneurship towards the larger goal of raising productivity and job creation in Sindh.

Scope of Work

The assignment involves preparation of a well-thought-out 6-months intensive capacity development programme that provides training in Business and Entrepreneurship in Agriculture including a robust field attachment/project implementation assignment for facilitating a technical and hands-on understanding of business development knowledge and techniques. The broad Terms of Reference include:

- SBI will shortlist two reputed Business Schools (one in Karachi, one in north Sindh) that will lead a consortium of institutions to design and conduct the training course.
- The selected teaching institutions shall jointly develop the capacity development program which would be cross-disciplinary comprising fundamentals of business management, agriculture, and technical know-how along with innovative international practices in both fields.
- Course duration will be 06 months, having 3 to 4 months classroom instruction/project development and 3 to 2 months of hands-on field trainings in the form of visits and attachments towards project implementation assignment.

Eligibility Criteria

The interested institutions must meet the following criteria:

- Degree-awarding status with recognition from HEC having a minimum of 10 years teaching experience and having capability to teach and provide lodging/boarding facilities to 60/70 students at a time.
- Priority will be given to institution/s having “Business- Entrepreneurship” faculties and linkages with agribusinesses and agriculture education.
- Capability to facilitate establishment of small and medium agribusinesses along with securing credit.

Interested institutions must download the Request for Statement of Qualifications (RSQ) from www.sbi.gos.pk/downloads.php and submit the written EoI with required documentation accordingly to the following address on or before April 15, 2012 by 4 pm:

Director Administration, SBI
1st Floor, Block B, FTC Building
Main Shahrah-e-Faisal, Karachi
Phone: 021-99207512-14
Fax: 021-99207515
Email: info@sbi.gos.pk